



SOLAR PARTNER

PARTNERSHIP PROGRAM



WHY BECOME SOLAR PARTNER?

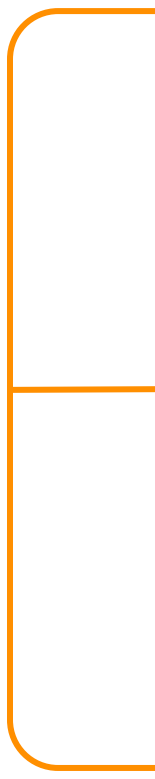
Whether you are entering the photovoltaic sector or looking to scale your existing solar business, growth today requires more than product supply. It requires credibility, technical strength, and the backing of a proven European manufacturer.

With over 20 years of experience and more than 20 million modules connected worldwide, TAMESOL provides the structure and confidence needed to compete in an increasingly demanding solar market.

This program is designed for companies that want to grow with stability, strengthen their market position, and build long-term value



SOME ADVANTAGES OF BEING **SOLAR PARTNER**



1

TECHNICAL SUPPORT

Engineering and technical backing to strengthen your proposals and execution. From product selection and system design to repowering and storage integration.

2

RAPPEL DISCOUNTS

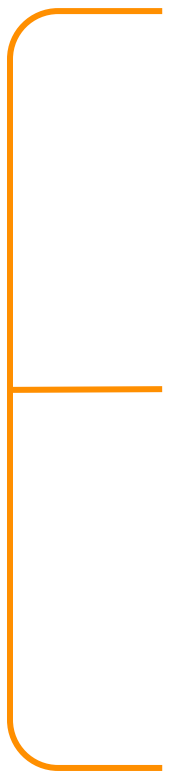
Annual rebates based on purchase volume, ensuring higher profitability for committed partners

3

INSERTION ON THE WEBSITE

Your company featured on TAMESOL's official website, gaining visibility and recognition worldwide.

MORE ADVANTAGES OF BEING **SOLAR DEALER**



4

CUSTOMIZABLE DESSIGN

Option to include your logo & Identity mark in packaging and marketing materials, reinforcing your brand presence in every project.

5

BRAND SUPPORT

Leverages TAMESOL's reputation with continuous assistance in sales processes, customer relation, and technical support.

6

GEOGRAPHIC AREA EXCLUSIVITY

Become the exclusive Solar Partner of TAMESOL Products & Business within your assigned territory.



COMMERCIAL BENEFITS IN PRACTICE



PROTECTED POSITION

Exclusive distribution secures your territory, eliminating internal competition and protecting your margins.

NEGOCIATING POWER

Preferential conditions and rebates give you the flexibility to adjust pricing while keeping profitability under control.

FASTER MARKET ENTRY

Operating under the TAMESOL brand, opens doors and builds trust quickly, helping you win new clients with credibility.

RISK MITIGATION

Insured credit lines and guaranteed supply minimize financial exposure, ensuring stability for ambitious projects.

MARKETING AND BRAND LEVERAGE



CO-BRANDING

Include your logo in packaging and sales material, reinforcing your identity while leveraging the strength of TAMESOL.



MARKET VISIBILITY

Your company featured as an accredited dealer on TAMESOL's channels, gaining immediate credibility in your territory.



SALES & PROMOTIONS

Ready-to-use brochures, digital assets, and access to joint campaigns that accelerate your commercial activity.

JOIN THE **SOLAR** **PARTNER** PROGRAM

Solar Dealer is more than a program — it is an entry point into a growing market that demands reliability, vision, and strong partnerships. Becoming part of it means aligning your business with the expansion of renewable energy worldwide,

This is your opportunity to take a decisive role in the solar industry's next chapter, with the backing of a brand that has the scale, the experience, and the commitment to support sustainable growth.





Building a green future together

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